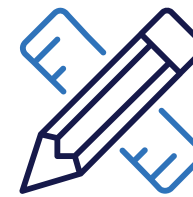




MANUFACTURING GREAT IDEAS. TOGETHER.



Design



Source



Manufacture

We are a full-service design and manufacturing firm providing visibility and control over your entire supply chain.

Trusted manufacturer for some of the world's most iconic companies.



TIMEX

ACCO®

love ♥ YOUR melon

Room&Board



BESPOKEPOST

OUR ADVANTAGE

We stand apart as a full-service contract manufacturer of soft goods with highly specialized capabilities in leather products in the consumer goods market. We are committed to the highest levels of craftsmanship and communication. As a vertically integrated manufacturing firm, we bring world-class design and build capabilities under one roof.

Our end-to-end supply chain solutions include:

- Design
- Product Development
- Sampling
- Sourcing & Procurement
- Domestic & Overseas Manufacturing
- Quality Control
- Packaging
- Freight & Logistics

Our dedicated project managers will guide your project through from start to finish, working with your budget and deadlines to execute accordingly.



Product Development



Sampling



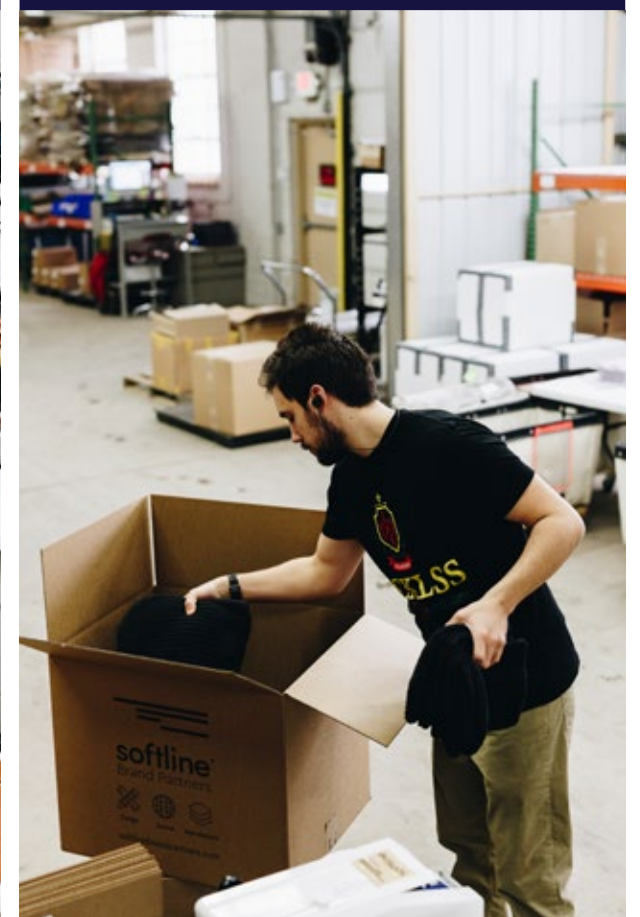
Sourcing



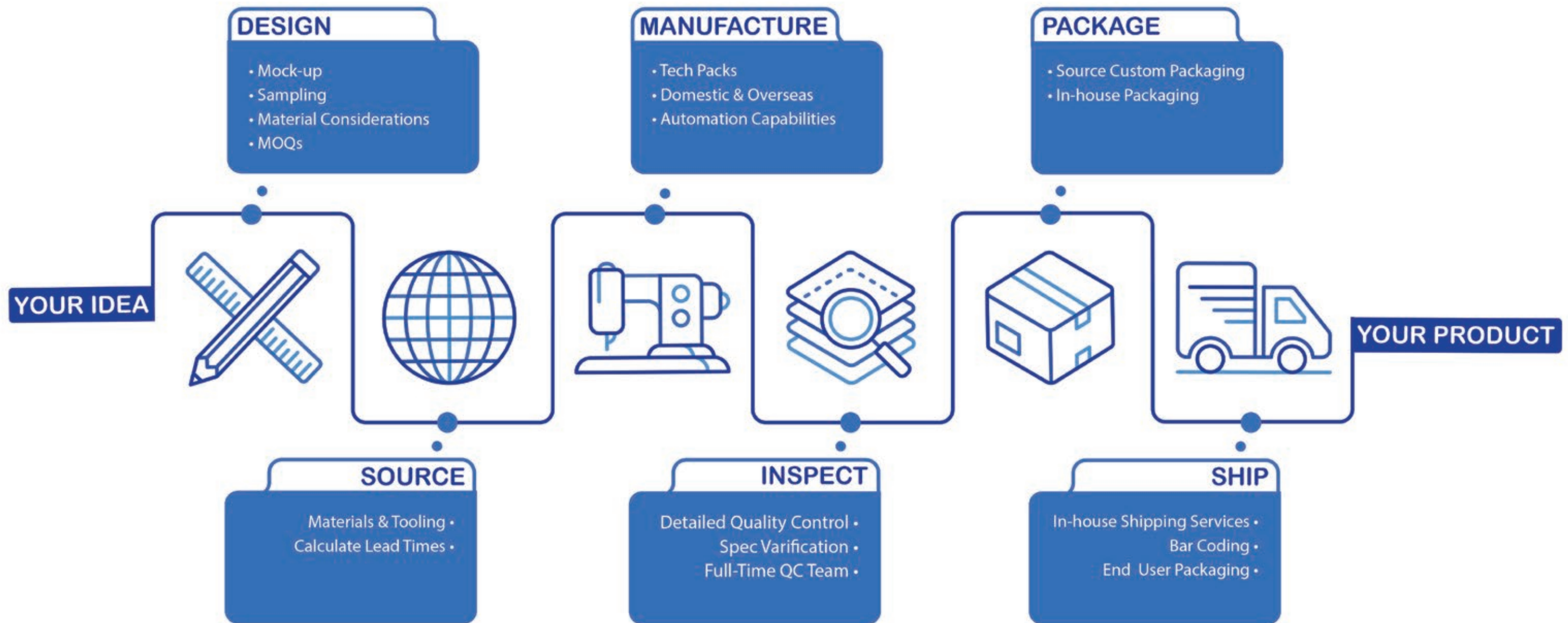
Manufacturing



Logistics



OUR PROCESS



MATERIALS SOURCING

Finding the right materials that align with our commitment to quality, compliance and sustainability is just as important as great design.

Our team has relationships to solve problems, innovate, and create a sustainable supply chain.



We work directly with tanneries, weavers, knitters, and packaging manufacturers.

We have meaningful relationships with material suppliers and spend a considerable amount of time in the trenches with them to innovate and problem solve.

We will procure all necessary materials and custom tooling for your project, matching lead times to it your projected deadlines.

Materials Specialties:

- Leather
- Leather Substitutes
- Cordura
- Shell Cordovan
- Canvas
- Waxed Canvas
- Felt
- Nylon
- Ripstop



MANUFACTURING

Softline began as a domestic contract manufacturer but today we provide overseas manufacturing and contract sewing in our factories in China, Mexico, India, Vietnam, Europe, and Central America. Our proven process allows us to serve a range of customers encompassing top brands, Fortune 500 companies, designers, and startups.

We understand the traditional pain points of overseas manufacturing: lead times, communication, quality, logistics, and service. We also know what it is like to take that first leap of faith and start manufacturing overseas. We are here to help every step of the way.

Our overseas plants can easily handle higher volume and price-sensitive work while maintaining top quality standards. We work directly with tanneries, weavers, mills, and hardware manufacturers to have complete control over the supply chain.



DOMESTIC + OVERSEAS

For clients looking to manufacture in the United States, we offer competitively priced quality full-service soft goods production. Whether you are an all American made brand, in need of more accessible MOQs, or more flexible visibility, our domestic manufacturing services are highly regarded by top brands. We are proud of our work, please read our testimonials.

Our team of highly skilled sewers, leather-workers, and quality control specialists have years of experience in producing a range of products.

We take great pride in creating a safe and enjoyable work environment for our team, with strict policies against any violation or abuse of human rights, child labor laws, and factory safety standards. Our workers enjoy an open, spacious facility with lots of natural light. Softline Brand Partners has a passion for detail, quality, service and ethical conduct of commerce.





SMALL LEATHER GOODS

Softline is a Premium Leather Goods Manufacturer for iconic brands.

Softline leads the industry as a leather goods manufacturer with premium products and incredible service and support. Our team and factories manufacture a variety of products like wallets, dopp kits, keychains, luggage tags, cup warmers, and placemats in every type of leather. Our past experience includes designing and producing products for existing accessory lines as well as starting from scratch. We have worked on projects simple to complex and our expertise in materials and finishing techniques will help you create the right level of quality and attention to detail for your price point.

Softline has immense leather goods manufacturing capability with account managers who will keep you updated throughout the process. Add your logo to one of our turnkey designs or put our highly skilled team to work for you in designing your line. We use vegetable and chrome tanned leathers sourced domestically or internationally, and we can combine it with any material depending on your project's specific needs.

BAGS



Softline is the Premium Bag Manufacturer you've been looking for.

We manufacture handbags, duffel bags, business leathers, briefcases, overnight bags, toiletry bags, weekend bags, and garment bags. Our dedicated in-house manufacturing team will work with you and your team to create the perfect bag. We specialize in manufacturing bags made out of leather, nylon, canvas, waxed canvas, cordura, and ripstop as well as other materials.

We use both vegetable and chrome tanned leathers sourced domestically or internationally depending on your needs. Our factories have the machines and sewers required to manufacture bags of all types to your exact specification. We look at every detail and stitch and have a dedicated edging and inking team.

All of this comes together to make sure the finished product is up to your standards and are the quality your customers expect. We are also able to create custom liners, leathers, and hardware. Our bag production line has the most modern equipment to ensure your bag is perfect and will last the test of time.





CUSTOM PATCHES

With flexible MOQs

We manufacture leather patches out of vegetable and chrome tanned leathers from both the USA and around the world. We have multiple die cutting machines and the premium, modern stamping equipment. Our stamping equipment is fully digital to ensure proper temperature and dwell time on each patch. This will keep your leather patches look and feel consistent for the lifetime of your patch. We also have the capability to do foil stamps in a variety of colors including but not limited to: gold, silver, blue, red, and green.

Softline's leather patches can be found on jeans, hats, jackets, mittens, pants, bags, and accessories of many leading brands. By producing leather patches in-house, we have the ability to do both large and small production runs.





WATCH STRAPS

Refined craftsmanship to match the perfect timepiece.

Our team is well-versed in creating watch bands to precise specifications with low tolerances for small and large brands alike. Incredible attention to detail and master craftsmanship make us an ideal partner for your next watch band project.

Our use of a rigorous sample making process, precision tooling and dies, refined edge treatments, meticulous quality control, and knowledge in selecting materials that will withstand wear over time, allow us to match incredibly tight specifications.

Whether you are a price sensitive brand or in the luxury space, our experienced product developers and expert leatherworkers are the knowledgeable team you need.



STRAP GOODS

Belts, collars, leashes and more.

Softline is a belt and strap goods manufacturer with experience from design and sampling to full production runs. We specialize in leather, webbing, and ribbon strap goods that can be combined with a variety of materials to produce belts, bag straps, camera straps, dog collars, and leashes. Softline manufactures in the USA and overseas, depending on your brand's needs and specifications. Our design team will work with you to ensure the finished goods exceeds your expectations.





SPECIALIZED EQUIPMENT

We have a strong commitment to investing in up to date machinery to continually expand our capacity and capabilities. We are strongly equipped to handle orders large and small of die cut soft goods and accessories.

MACHINERY



Die Cutting



Sewing



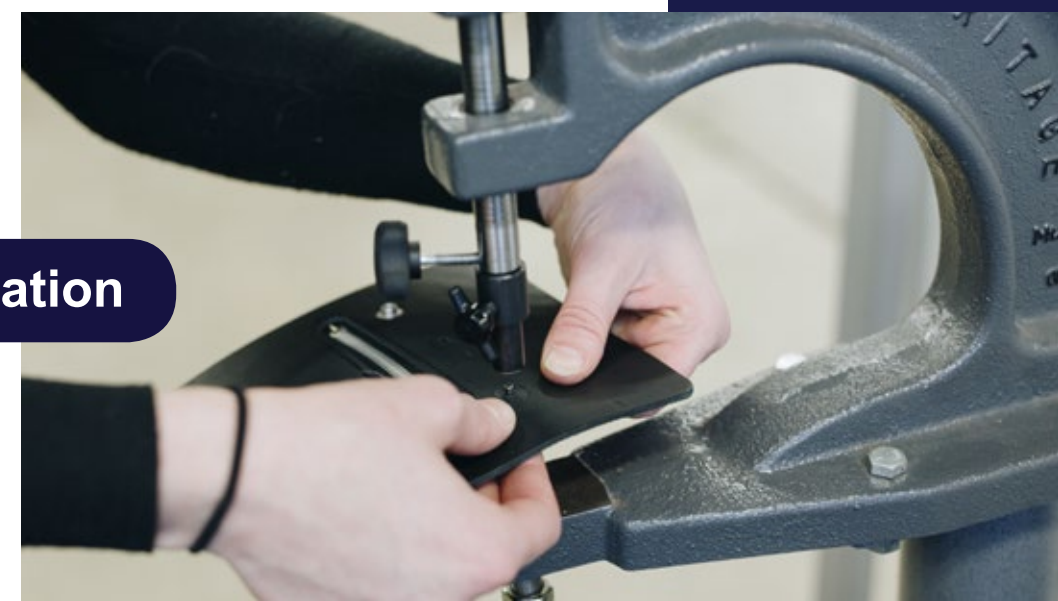
Splitting



Stamping & Foiling

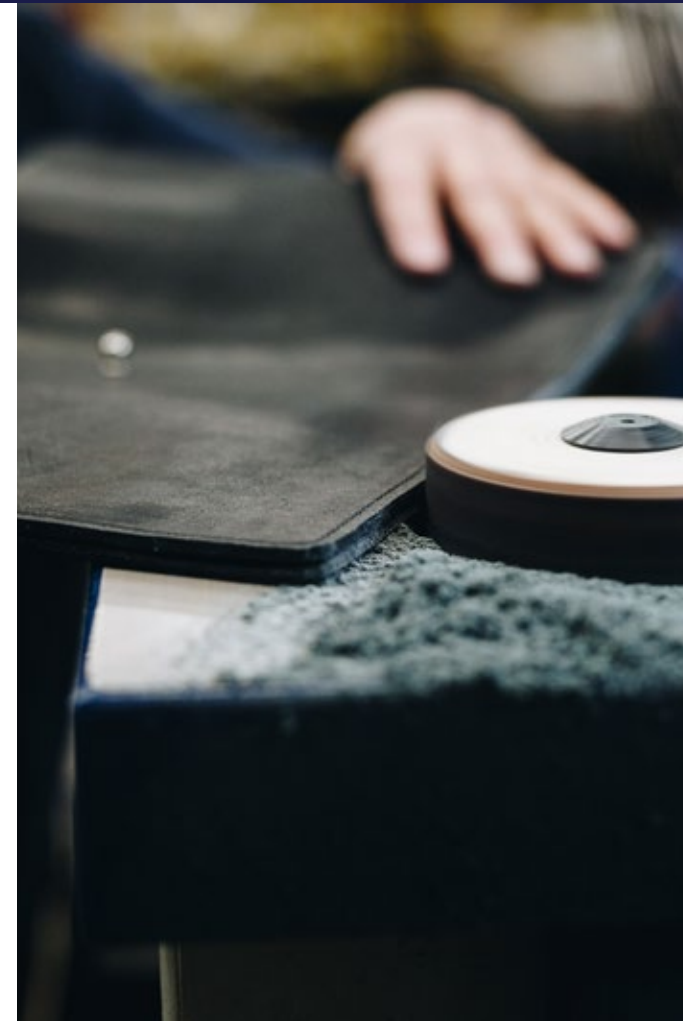


Skiving



Hardware Application

EDGE FINISHING



Sanding

Filling

Edge Paint

Edge Dye

Wax Burnishing

Turned Edge



We understand that the right finishing techniques take a project the extra mile.

Our teams of talented craftsmen and women have a high level understanding of different finishing techniques, and the right equipment to maximize expertise and efficiency. We are careful to take the time to accomplish the right edging for your products.

PRODUCT GALLERY

